Keeping the natural world in focus

The environment and climate change took their rightful places as focal points throughout 2019. Rallies became routine, and people of all ages aligned to demand action in our collective responsibility to tackle climate change and the challenges it brings. Of course, for our donors and supporters, these issues weren’t new. They know that the environment always deserves a place in the spotlight, and that our work touches not only our community in Mississauga, but the wider natural world.

We’re immensely thankful for the care of our donors, members, grantors, and sponsors, who enabled us to bring more groups to Riverwood to bolster our conservation work; spark a love of nature in students who attended our education programs; give individuals with special needs hands-on activities with nature; connect like-minded citizens at our events, which last year included a series of events focused on combatting climate change; and equip our incredible volunteers with the tools they need to keep our natural spaces thriving.

We see the impact of our staff, volunteers, and supporters every day at Riverwood – in the blasts of colour from the flowers in the gardens, in the saplings taking root in the restoration areas, in and in the wide-eyes (and often wide mouths) of children who feel a chickadee land in their palm for the first time.

Thank you for making those experiences, and so many more, possible here at Riverwood. Your continued support of The Riverwood Conservancy ensures the precious nature in our backyard receives the attention it needs. Thank you again!

Douglas Markoff  
Executive Director

Kevin Sherwin  
Chair of the Board of Directors
The highlight of 2019’s conservation work was the expansion of one of our most successful restoration areas. We’d thought about expanding it before, but the area we wanted to advance into was inundated with invasive plants and shrubs. Common buckthorn, invasive honeysuckles, five-leaf aralia, Japanese knotweed, and garlic mustard were so entrenched in this area that we couldn’t find a single native plant.

That’s where our amazing youth volunteers came in. Over 200 secondary student volunteers joined us over the summer, learning and implementing restoration management methods to remove a massive expanse of invasive species, while planting 1,200 native wildflowers and shrubs. They also created, watered, and monitored habitat structures which are already drawing deer, toads, snakes, and nesting birds back to the area.

A huge thank you goes out to the incredible volunteers from The Riverwood Conservancy’s Summer Volunteer Program, Credit Valley Conservation’s Conservation Youth Corps, and the Newcomer Centre of Peel’s youth volunteers. And of course, it couldn’t have been done without our amazing 2019 summer conservation team, Rosalind and Sadie. We can’t wait to see all those wildflowers blooming in 2020!

Derek Stone
Conservation Specialist
2,000 volunteers collectively contributed nearly 28,000 hours of service to TRC

70 groups came out to Riverwood to take part in our restoration projects

3,800 lbs. of invasive garlic mustard removed through our conservation program

2,400 native wildflowers planted around Riverwood

250 lbs. of produce grown and donated to The Compass Food Bank
Our Education Naturally program continued to serve elementary students from the Peel Region and beyond, inspiring them to get outdoors and explore! Throughout 2019, over 6,000 students attended our programs to learn about birds, biodiversity, habitats, plant growth, and more.

The year did prove challenging at times. Inclement weather and job action from teachers’ unions created program disruptions and cancellations. But in spite of the difficulties, Education Naturally attained its third-highest attendance on record.

Our connections to the community strengthened as well, with over 60 volunteers contributing to the program; including animal care workers, teacher candidates from York University, and secondary school co-op students.

Internally, we examined the sustainability of the program, and reduced our use of single-use plastics and palm oil-based products to shrink our ecological footprint.

Throughout 2019, our Leadership in Environmental Achievements through Diversity and Skills (LEADS) program, with its focus on science, geography, and math, served over 2,500 secondary school students. The continued growth of the program enabled students to form bonds with the environment, which not only enhanced their appreciation of nature, but also sparked consideration of careers in environmental science, geographic information systems, and landscaping.

Over the course of the year, we were fortunate enough to have Cat Criger, Indigenous Advisor at the University of Toronto Mississauga, assist in the delivery of several LEADS programs which offered students both Indigenous knowledge and hands-on training with essential environmental equipment like global positioning system devices.

With the generous support of our donors and program funders, we’re looking ahead to 2020, and once again having the chance to connect youth with the wonders of our world.
Community connections

Pam Kiez
Community Events Officer

Throughout 2019, special events at Riverwood and throughout our community brought people together for fun, learning, and philanthropy. April saw a first for our organization, as we were selected to be the charitable beneficiary of Summit Garden Chinese Cuisine’s anniversary fundraising dinner. The generosity of Summit Garden’s ownership, and all the giving guests at the event, raised over $20,000 for The Riverwood Conservancy.

Our High Tea events marked the 100th anniversary of our historic heart, Chappell House, and featured guided historical tours with participants in period attire. The Riverwood Garden Soiree in June attracted over 300 guests for a night of music and fine food that raised another $20,000 for TRC.

In September we hosted Jingtamok, the Riverwood Indigenous Social, which gave the community a chance to learn about indigenous history and culture through nature walks, arts and crafts, food, and performances.

As we approached the end of the year, we undertook a new fundraising initiative in partnership with Erin Mills Town Centre. From December 1-24, over 100 TRC volunteers wrapped gifts at the shopping centre, raising over $8,000 through their service.

Over the course of the year, we partnered with several organizations to mark our presence in the city and connect its citizens to nature. Whole Foods’ Community Giving Days saw our volunteers bag groceries at Whole Foods Market locations in Mississauga and Oakville on April 18 in support of TRC. We also worked with the Mississauga Garden Festival, the North American Native Plant Society, and the Mississauga Master Gardeners to bring gardening events to Riverwood.

A huge thank you to all of the people and organizations who brought our 2019 events to life, and strengthened TRC’s bond to our community.
6,078 elementary students engaged in Education Naturally programs

245 elementary classes hosted at Education Naturally programs

2,600 secondary students engaged in LEADS programs

188 total Enabling Garden programs throughout 2019

1,138 individuals with special needs engaged in Enabling Garden programs
Catalysts for climate action

Dave Taylor
Education Program Director/Consultant

Our community-focused environmental education programs, Discovery@Riverwood, engaged the public with a range of nature-based workshops, walks, and presentations, including events centered around local plant life, astronomy, history, and eco-psychology. But there was one topic that received the lion’s share of attention – climate change.

In a year that saw heightened awareness and louder demands for climate action, we geared a number of our Discovery@Riverwood events to educate our audiences on the importance of the issue, and what they can do locally to take on one of the greatest challenges facing our planet.

Our series of climate change events culminated in a summit at the University of Toronto Mississauga, which we dubbed “Meltdown”. The night of presentations and panel discussion from a number of expert speakers gave the audience of over 200 ideas on how to face the climate emergency, and hope that positive change can indeed happen.

I want to offer my thanks to all of our speakers, supporters, donors, and volunteers who made our Discovery@Riverwood programs a success once again.
When skilled, passionate volunteers bring their skills to an organization focused on making a difference in the community, great things happen. In 2019, The Riverwood Conservancy had the privilege of welcoming over 2,000 volunteers who collectively contributed nearly 28,000 hours of service. Their Herculean effort was behind the smooth and successful operations of our educational programs, conservation initiatives, public events, and office administration. Each volunteer, including those who sit on our Volunteer Committee, brought their own unique set of abilities, experiences, and cultural perspectives to TRC, and we’re better because of their presence.

In December, we held our annual Volunteer Celebration where we acknowledged the special ways volunteers contributed to our work over the course of the year. We also handed out our 2019 Volunteer Awards:

**Charlie Brown Distinctive Service Award:** Paul Taylor

**Douglas Campbell Gardening Award:** Anne Coughlin and Debbie Faultless

**Philip Stuart Volunteer of Distinction Award:** Karen Mark

**Howard Hall Stewardship Award:** David and Susan Aiken

**Shirley Daniels Award:** Nadia Bruner

**Rita Schulze Student Award:** Tegan Alfalahi
2019 Donors

Individual Donors

Margot Adamson
Christa Adler
Marwan Al Shawwa
Tala Alkaldi
Sandra Ancic
Judith Anderson
David & Robina Archibald
Robert Askin
Jessica Atalla
John & Doris Au
Darlene Ayden
Carol Aziz
Dr. & Mrs. Stephen Balke
Karen Bauman
Donna Bedard
Carole Berry
Dan Bodanis
Candice Bogdanski
John & Dairene Boyd
Charles & Pat Brown
Barry Bruce
Nadine Buda
Alice Bur
Jo-Anne Butler
Brad Butt
Angela Butterwick
Sharon Byron
Karen Bygnes
Lisa Cabel
Kit Calvert
Denise Carraretto
Joe Carreiro
Adrienne Cekan
Tony & Cindy Chan
Alyssandra Chee-a-tow
John & Stella Cheung
Ken & Adeline Cheung
Mary & Peter Chiu
Eng-Min Chong
Emma Chow
Peter & Rose Chow
Vanita Clare
Meral Clarke
Anibal Claudino
Jennifer & Fraser Code
Hazel Cole
Alison Connor
Daryl Cook
Jennifer Cook
Beverley & Dave Cowan
Sheldon Crasto
Brian & Bonnie Crombie
Lorraine Crow & James Giles
David Culham
Shirley Daniels
Edward & Olwen Davies
Jane De Cheverry & Robert Phaneuf
Jesse DeCosta
Donna Deegan-Smith
John DiLorito
Cathy Doehler
Yuri Dolishny
Janice Ekeland
Elizabeth Elysee-Collen
Lesley Evans
Janice Farrrow
Sadaf Fatima
Loretta Faultless
Lynda Ferreira
Paul Fini
Margaret & Alan Forde
Ken & Linda Foxcroft
Winnie Fung
Linda Gerger
Marcia Gifford
James Giles & Lorraine Crow
Michael Gillin & Pamela
Newberry
Barbara Glasser
Sumeet Goutam
Stephanie Grant
Maria Green
Laura Grey
Janice Guy
Robin Haley-Gillin & Charles Gillin
Sharon Hamilton
Donald Hancock & Daphne Ames
Olive Hanna
Patricia & Stephen Hare
Judith Harris
Barbara Harten
Imran Hassan
Shirley Haslam & Peter Hodgkinson
Melissa Heide
Star Helmer
Frances Ann Hildred
Peggy Hills
Marty & Rosie Hobson
Steve Hoscheit
Marlyn & John Hurst
Sarah Hurst
David & Anne Irwin
Richard & Laura Ives
Amitosh Jain
Pamela Johannson
Marc & Reagan Johnson
Merle Jones
Elaine Jones
Janina Jurkiewicz
Rania Kaneo-Saalan
Martha Kantorczyk
George Kash
James Keffer
Robert Kendrick
Naguib & Donna Kerba
Arham Khan
Pat Kluge
Joanna Kmiec
Emilie Kozakiewicz
Peter Koziel
Gail Krantzberg
Clair Krantzberg
Mark Krantzberg
Ulrich Krull
Eileen Laker
Julie Lang
Jacques Lazoun
Yvonne Law
Ping & Brenda Lee
David & Linda Leeder
Philip KV Leong
Gillian Lien-Robinson
Peter Linhart
Adelino Lopes
Cailin Lovelace
Suzanne Luker
Charles Lun
Amanda Luongo
Vivian Lyttle
Arthur & Carol MacDonald
Heather & Robert
MacDonald
Jerald & Georgeanne
MacKenzie
Wayne Magee
Lisa Mak
Ivanka Malovic
Douglas Markoff
Isauro Martinez-Cairo
Jason Martins
Colin & Wilma Mason
Hubert Massey
Clement Mbulu
Linda McBride
Wendy McCubbin
Lynn McFerran
Samantha Mendonca
Mary Jane & James Miller
Marion Miwa
Diane Moniz
Linda Morris
Julia Mucha
Gerald Mudge
Greg Mumford
Robert Norman
Gail Oleszkowicz
Kimberlay Oly
Abeba Osei-Aning
Parmpreet Paddam
Laurie Pallett
Perry Pappas
So Young Park
Carolyn Parrish
Rob & Debra Pasch
Michael Pau
Annie Pau
David Pavanel
John & Maire Percy
Melissa Petrie
Kim Pollard
Angela Pong
Suzanne Poole
Aleksandar Popovic
William Rajala
Charlotte Ramsay
Paulette Ramsey
Susan & Doug Richards
Sara Richardson
Christoph Richter
Margaret Robb
Susanne Robins
Diane Rogers
Suzanne Roy
Lindsay Royston
Ralph Ryk
Najah Saad
Kevin Sajan
Bonnie Sands
Dean Sane
Maria Sassos
Stuart Saville
Brian Schmidt
Francesco Scoleri
Patricia Scott
Sawsan Selwyn
Pauline Sennett
Chrispy Sharma
David & Heather Shaw
Allison Sheppard
Carolyn Sherk
Kevin Sherwin
Carol Sherwin
Albert Simonetta
Heather Sinnett
Carolyn Smith
Jon Snelson
Penny Snowdon
Shirley & Richard Somerville
Vida Sosa
Jean Stackhouse
Ron Starr
Andreas Stenzel
Bryan Stern
John Stregger
Kim Sullivan
Lucyna & Marek Szymczak
Harry Tam
Judith Tamm
Paul Taylor
Brenda Taylor
David Taylor
Phyllis & Terakita
Amy Tjen
Carol & David Todhunter
Valerie Trestrail-Poole
Louis Tsai
Chris & Karen Tso
Sytske van der Veen
Franca Vettese
Nancy & Tony Vettese
Denis Warburton
Catherine & Gregg
Wassmansdorf
Jon Whitehead
Any Wilk
Judy Willson
Betty & David Wilson
Shelagh Wilson
Albert Wong
Christina Woodward
Thomas Yomen
Maureen Zammit
Merle Zoerb
Leslie Zurek-Silvestri
2019 Donors

Individual Donors In-Kind

Maria Antoniv
Robert Bateman
Dan Bodanis
Charles & Pat Brown
Anne Coughlin
Shirley Daniels
Jane De Chevery & Robert Phaneuf
Cindy Drohan
Ivan Franko
Robin Haley-Gillin & Charles Gillin
Linda Holmes
Steve Hoscheit
David & Anne Irwin
Marc & Reagan Johnson
Naguib & Donna Kerba
Pamela Kiez
Laura Kingsbury
Gail Kranzberg
Elinor Lafley
David & Linda Leeder
Douglas Markoff
Barbara Martin
Clement Mbulu
Hazel McCallion
Lynn McCarran
Jim & Micheline Muscat
Roxane Packham
Doug & Susan Richards
Najah Saad
David & Heather Shaw
Carolyn Sherk
Kevin Sherwin
Carol Sherwin
Paul Taylor
David Taylor
Carol & David Todhunter
Tod Waring
Christina Woodward

Organizational Donors

1st Forest Glen Cub Pack
1st Port Credit Beavers
23rd Mississauga Girl Guides
Applied Electronics
Armstrong Milling Co. Ltd.
Aviva Canada
Bank of Montreal
Bellwether Family Wealth
Canada Ontario Job Grant
Catholic Family Services
Peel-Dufferin, Brampton Office
Century Audio Visual Ltd.
Chancery Pacific Trade Corporation
City of Mississauga
Climate Impact Fund
Cloverleaf Garden Club
CNIB-Mississauga
College of Medical Radiation Technologists of Ontario
Community Living Mississauga
Corporation of the City of Mississauga
Credit Valley Conservation
Credit Valley Horticultural Society
DEEN Support Services
Dufferin-Peel Catholic District School Board
Employees of Intact Insurance
ErinoakKids Centre for Treatment and Development
Fielding Environmental
Frank Fowler Foundation
Friends of the Greenbelt Foundation
Government of Canada
GTAA Propeller Fund
Hancock Van Alstyne Family Fund
Hazel McCallion Foundation for the Arts, Culture & Heritage
Hazel McCallion Fund for Arts, Culture and Heritage
Indigenous Health Elective (Program)
Innovo LLP
Krantzberg Great Lakes Consulting
Luke Gillin Fund
Iululemon athleticism
Lumen Dynamics
Mavis Corporation
McGowan Insurance Services Ltd.
Mississauga Board of Chinese Professionals & Businesses
Mississauga Garden Festival
Monarch Wealth Group
Mountain Equipment Coop
My Olive Oil Inc.
Natural Sciences and Engineering Research Council of Canada
Next Step To Active Living North American Native Plant Society
Nurse Next Door
Ontario Ministry of Natural Resources and Forestry
Ontario Ministry of the Environment, Conservation and Parks
Ontario Trillium Foundation
Pendle Fund
PepsiCo Canada
Planned 2 Perfection Limited
Port Credit Academy of Martial Arts
PwC Canada
Ray Hanna Real Estate
Roche Canada
Ron and Elaine Starr
Family Foundation
Royal Bank of Canada
Scotiabank
Scott Funeral Home
Scotts Canada Ltd.
Softchoice
South Peel Naturalists’ Club
Springbank Greenhouses
Stantec Consulting Ltd.
State Street Foundation
Streetsville Horticultural Society
Student Association for Geography and Environment (SAGE)
Summit Garden
Chinese Cuisine
Suncor Energy Foundation
Suncor Energy Inc.
Syncor
TD Friends of the Environment Foundation
The Davis Group
The Johansen-Larsen Foundation
The Landplan Studio Inc.
The Riverwood Conservancy Endowment Fund @ CFofM
The Silent Auction Company
United Way - Prescott-Russell, Ottawa,
Lanark & Renfrew
United Way of Greater Toronto
University of Toronto
University of Toronto Mississauga
VCOMP Inc.
Viriditas Herbal Products
Visual Arts Mississauga
Volunteer MBC
Wells Fargo Capital Finance Corporation
Weston Forest
Whole Foods Market - Ontario Support Office

Organizational Donors In-Kind

Algonquin Outfitters
Alioli Ristorante
Applewood Home Hardware
Applewood Village Dentistry
Art Gallery of Ontario
Best Buy Oakville 930
Bijou Restaurant
Canadian Raptor Conservancy
Capra’s Kitchen
Car Pride Auto Spa
Carisma Florists
Carrick Creations Inc.
Carson’s Garden Market
Congee Queen
Connon Nursery AVK
Credit Valley Conservation
Cullinan Jewellers
Elmwood Meat Market
Erie Mills Pump & Patio
Gabriel’s Ristorante Bar and Grill
Greenhorizons Sod Farms
Greig Security Services
Hothouse Restaurant
Irish Design
Kegg Restaurants
Lazar Famous Deli & Bakery
Living Arts Centre
M3 Print Solutions
Maple Leafs Sports and Entertainment Ltd.
Mark’s Choice Limited
McDonald’s Restaurant
Wolfdale
Metro #461
Metro #717
Michael’s Hair Body Mind
Molinaro’s Catering
Morgan’s on the Danforth
Mori Gardens
Morrison’s Trading Co.
Mountaineer Equipment Coop
Old Winery Restaurant and Wine Bar
Orchard Family Restaurant
Palma’s Kitchen
Party & Cie
Pavlo Automotive
Red Lobster
Rogues
Royal Auto Collision
Salon Loco Motion Ltd.
Shaw Festival
Simply Beautiful Events
Decor Inc.
Snug Harbour Seafood
Bar & Grill
South Coast Gardens
Springbank Greenhouses
Starbucks #4469
Stratford Festival
The Gallery Upstairs
The Glenerin Inn & Spa
The It Factor
The Shore Club
Treedline Catering
Union Social Eatery
Whitehouse Meats

Thank you to the anonymous donors and organizations whose impact is felt every day at Riverwood.
## Statement of Financial Position

Year Ended December 31, 2019

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$473,487</td>
<td>$421,941</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>49,583</td>
<td>54,101</td>
</tr>
<tr>
<td>Harmonized sales tax recoverable</td>
<td>15,526</td>
<td>9,701</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>654</td>
<td>613</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td>539,250</td>
<td>486,356</td>
</tr>
<tr>
<td><strong>Non-CURRENT</strong></td>
<td>10,385</td>
<td>10,261</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$549,635</td>
<td>$496,617</td>
</tr>
</tbody>
</table>

| LIABILITIES AND NET ASSETS                  |          |          |
| **CURRENT**                                |          |          |
| Accounts payable and accrued liabilities    | $49,000  | $33,960  |
| **Total Current Liabilities**              |          |          |
| **NET ASSETS**                              |          |          |
| Program fund (restricted)                  | 263,236  | 270,442  |
| Garden fund (restricted)                   | 16,077   | 16,225   |
| Capital fund (restricted)                  | 13,732   | 13,607   |
| Operating fund (unrestricted)              | 207,590  | 162,383  |
| **Total Net Assets**                       | 500,635  | 462,657  |
| **Total Liabilities and Net Assets**       | $549,635 | $496,617 |


# Statement of Operations and Changes in Fund Balances

## Year Ended December 31, 2019

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>$595,227</td>
<td>$530,486</td>
<td>$21,579</td>
<td>$26,754</td>
<td>-</td>
<td>-</td>
<td>$278,723</td>
<td>$249,299</td>
<td>$895,229</td>
<td>$806,539</td>
</tr>
<tr>
<td>Donations</td>
<td>44,031</td>
<td>80,542</td>
<td>2,475</td>
<td>5,411</td>
<td>-</td>
<td>-</td>
<td>67,170</td>
<td>76,028</td>
<td>113,676</td>
<td>161,981</td>
</tr>
<tr>
<td>Events, fundraising, and sponsorships</td>
<td>24,750</td>
<td>12,575</td>
<td>21,329</td>
<td>47</td>
<td>-</td>
<td>-</td>
<td>118,181</td>
<td>120,412</td>
<td>164,260</td>
<td>133,034</td>
</tr>
<tr>
<td>Program fees</td>
<td>89,848</td>
<td>99,574</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Honoraria</td>
<td>14,381</td>
<td>22,315</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other revenue</td>
<td>788</td>
<td>368</td>
<td>4,092</td>
<td>1,250</td>
<td>-</td>
<td>-</td>
<td>11,976</td>
<td>13,580</td>
<td>16,856</td>
<td>15,198</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>769,025</td>
<td>745,860</td>
<td>49,475</td>
<td>33,462</td>
<td>-</td>
<td>-</td>
<td>476,050</td>
<td>459,319</td>
<td>1,294,550</td>
<td>1,238,641</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries and wages</td>
<td>472,144</td>
<td>479,237</td>
<td>34,662</td>
<td>32,088</td>
<td>-</td>
<td>-</td>
<td>306,922</td>
<td>224,497</td>
<td>813,728</td>
<td>735,822</td>
</tr>
<tr>
<td>Purchased services</td>
<td>74,615</td>
<td>75,326</td>
<td>3,390</td>
<td>2,984</td>
<td>-</td>
<td>-</td>
<td>39,580</td>
<td>25,426</td>
<td>117,585</td>
<td>103,736</td>
</tr>
<tr>
<td>Program expenses</td>
<td>116,829</td>
<td>114,824</td>
<td>2,463</td>
<td>2,746</td>
<td>-</td>
<td>-</td>
<td>7,958</td>
<td>7,305</td>
<td>127,250</td>
<td>124,875</td>
</tr>
<tr>
<td>Fundraising</td>
<td>-</td>
<td>-</td>
<td>34</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>78,107</td>
<td>104,043</td>
<td>78,141</td>
<td>104,043</td>
</tr>
<tr>
<td>Administration</td>
<td>45,808</td>
<td>40,323</td>
<td>8,925</td>
<td>7,421</td>
<td>-</td>
<td>-</td>
<td>58,554</td>
<td>45,147</td>
<td>113,287</td>
<td>92,891</td>
</tr>
<tr>
<td>Communications and marketing</td>
<td>2,244</td>
<td>4,022</td>
<td>149</td>
<td>45</td>
<td>-</td>
<td>-</td>
<td>945</td>
<td>2,217</td>
<td>3,338</td>
<td>6,284</td>
</tr>
<tr>
<td>Amortization</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>3,243</td>
<td>3,121</td>
<td>-</td>
<td>-</td>
<td>3,243</td>
<td>3,121</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>711,640</td>
<td>713,732</td>
<td>49,623</td>
<td>45,284</td>
<td>3,243</td>
<td>3,121</td>
<td>492,066</td>
<td>408,635</td>
<td>1,256,572</td>
<td>1,170,772</td>
</tr>
<tr>
<td><strong>EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES</strong></td>
<td>57,385</td>
<td>32,128</td>
<td>(148)</td>
<td>(11,822)</td>
<td>(3,243)</td>
<td>(3,121)</td>
<td>(16,016)</td>
<td>(50,684)</td>
<td>37,978</td>
<td>67,869</td>
</tr>
<tr>
<td><strong>INTERFUND TRANSFERS</strong></td>
<td>(64,591)</td>
<td>(68,318)</td>
<td>-</td>
<td>17,000</td>
<td>3,368</td>
<td>(1,645)</td>
<td>61,223</td>
<td>52,963</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>FUND BALANCE - BEGINNING OF YEAR</strong></td>
<td>270,442</td>
<td>306,632</td>
<td>16,225</td>
<td>11,047</td>
<td>13,607</td>
<td>18,373</td>
<td>162,383</td>
<td>58,736</td>
<td>462,657</td>
<td>394,788</td>
</tr>
<tr>
<td><strong>FUND BALANCE - END OF YEAR</strong></td>
<td>$263,236</td>
<td>$270,442</td>
<td>$16,077</td>
<td>$16,225</td>
<td>$13,732</td>
<td>$13,607</td>
<td>$207,590</td>
<td>$162,383</td>
<td>$500,635</td>
<td>$462,657</td>
</tr>
</tbody>
</table>
Many thanks to our major contributors and partners in 2019
You can bring our vision of a community that lives in harmony with nature to life. Support us today at theriverwoodconservancy.org/donate or email philanthropy@theriverwoodconservancy.org to discuss your giving plans.