1. Summer co-op students at work in the gardens. 2. Common milkweed in bloom. 3. Fall foliage at Riverwood. 4. Corporate volunteers come across an American toad. 5. Corporate volunteers removing garlic mustard. 6. Two dedicated volunteers remove phragmites from MacEwan Pond. 7. A downy woodpecker feasts at the Chappell House birdfeeders.
Looking back, 2018 was an extraordinary year. If you look at the various reviews of The Riverwood Conservancy online, you’ll notice a common phrase: hidden gem. For the people who take part in our programs, who visit Riverwood and explore this green space, who witness the annual magical salmon migration up the Credit River in the fall, who see a White-tailed deer and doe frolicking and then disappear into the forest, there’s a feeling that they’ve found something amazing, that they’ve been unexpectedly immersed in nature right in the heart of Canada’s sixth largest city.

Riverwood is co-owned by the City of Mississauga and Credit Valley Conservation, and it is the duty of The Riverwood Conservancy to connect people of all ages and abilities to nature, while we protect and restore this natural space for people and wildlife, by delivering programs to the community in environmental education, conservation and gardening/horticulture. From the reviews and surveys taken, it is clear that we have opened up avenues for almost 30,000 people in the community to enjoy nature.

We do so with the mindset that the more we provide people active and or passive opportunities to learn about our local environment, the more they will incorporate ecological stewardship and responsibility into their lives.

To that end, our Discovery@Riverwood programs gave local residents of all ages the chance to learn about plants, wildlife, and history. Our student-focused programs educated and inspired the next generation of environmental champions. Our corporate social responsibility initiatives fostered volunteerism. And our wide array of events continued to establish us as a community hub.

We could not have done this all without the generosity and commitment to learning and to the importance of our shared environment by members, donors, volunteers, supporters and sponsors. Thank you for a terrific year, one not without its challenges yet each overcome, thanks to you all. Let’s keep the momentum going throughout 2019.

Douglas Markoff

Executive Director’s Message
Chair of the Board of Directors' Message
Kevin Sherwin

One of the things I enjoy is attending events and being able to brag about The Riverwood Conservancy. I try to always include either a staff person or another volunteer when costs are reasonable. Telling about the work we do, the places we impact, the various people we interact with, and then also share stories when I hear them, is very satisfying. I say brag tongue in cheek, but I just need to tell people what we do, and they are always amazed at how much we accomplish, and what an effective force of volunteers we have. It doesn’t take sales skills just being genuinely proud and happy to share.

So, there are two things that come to mind that led us to be successful this last year and that we need more of this year.

Firstly, we never have enough stories. If you have poignant stories about Riverwood, or hear them, please pass them on. Get the person’s name and contact information and permission to share with us. We could always arrange an interview if it is appropriate. These stories often provide the emotional content that, coupled with the facts and figures, capture the imagination of those we are talking to. If you don’t have any stories offhand, how about asking people for them? This is a great conversation item. To many people, telling the story of what Riverwood means to them or the impact one of our programs has had on them, or someone they know, not only makes the person doing the telling feel good, but also solidifies in their own mind how wonderful Riverwood is. Without getting too psychoanalytical, simply getting people to talk about these things helps secure their future and ongoing support. So, it often has a twofold benefit to the teller and the listener.

Secondly, we can never have enough Ambassadors. You don’t have to have a specific job at Riverwood, or sit on a committee, or even be a Board member. Think about the places you are involved, the people you meet, or your neighbours. Make an informal list. Wherever you go, and whenever it is appropriate, think of yourself as a potential ambassador for Riverwood. Sometimes it helps to actually think of yourself in that role. Sounds silly maybe, but it works. Introduce yourself that I am a volunteer and ambassador for The Riverwood Conservancy.

Think about what clubs and groups you are involved with a look for connections to Riverwood. Ask if you can make a presentation or if you can have someone else come and make one. We have attended Home Shows, Garden Shows, local seniors’ events in malls, manned booths at all sorts of events, dinners, breakfasts, handed out brochures and even helped pack groceries at Whole Foods.

And of course, when people hear about Riverwood, and sense your connection and passion, they may just want to become volunteers, ambassadors themselves and even donors. Word of mouth and testimonials are the most powerful marketing tool that exists.

Who is on your list?
In 2018, we received an incredible amount of help from our volunteers, local businesses, and community organizations. With over 1,500 volunteers directly contributing to our restoration efforts, we’re making more progress toward protecting and restoring Riverwood’s ecosystems than ever before.

If you’ve been out on the trails, you may see some newly planted trees really starting to take root. Over 600 trees were planted at Riverwood last year, along with a whopping 1,815 native wildflowers.

Our Native Plant Propagation Program continues to grow and nurture new plants, and guide them into our restoration sites. Our Invasive Species Task Force removes their competition, pulling out over 5,000 pounds of invasive garlic mustard in the last year.

With a focus on creating and improving wildlife habitat this year, we’ve found an abundance of little critters inhabiting our restoration areas. From salamanders to skunks, our restored areas are being used by wildlife as habitat and home. In addition, our birdhouses had an occupancy rate of over 95%. The animals know that Riverwood is the place to be!

The Riverwood Conservancy continues to actively monitor and steward the Riverwood site, providing opportunities for wildlife throughout our urban environment to thrive. It is my absolute privilege to be a part of that.

Thank you for all of your incredible support, and for being a true friend to nature.
Lasting Legacies

Charlie Brown

Over thirty years ago the genesis of my involvement with The Riverwood Conservancy centered on an older man and his dream. He was a bit obsessive. He loved the land on the banks of the Credit River and its lovely old arts and crafts home built to entertain a wealthy Toronto lawyer and his friends - a summer cottage for use after the First World War.

This dear man loved the area passionately and the gardens it could one day hold. His dream to turn it into a great public garden became my dream. I worked at this dream and it became my retirement career. Over the period of thirty years, a small group of us came together to pursue the garden dream. We did things The Riverwood Conservancy does today, but we never did them as well, as varied and as professionally as they do now. Those days I could dig, create, design, accept responsibility, take on roles of leadership.

Now, I satisfy myself by becoming a financial supporter. It is comforting to realize how the dream has grown and continues to develop.

Were that old man to return, he would be very pleased with me.

"How could I not be a financial supporter knowing that so many remarkable things had happened, and so many more were yet to come, and I still had the chance to be a part of them."

Charlie Brown
Founder, Supporter, Friend, Sugar Maple Society Member

To learn more about legacy giving and the Sugar Maple Society, email Lorraine Crow, Manager, Philanthropy, at lorraine.crow@theriverwoodconservancy.org.
Bringing People Together

Shirley Daniels, Special Events Committee Chair

This past year marked another very active and successful year for the Special Events Committee.

On April 18, The Riverwood Conservancy held their Annual General Meeting in the Parker Room at Chappell House, where members welcomed new Directors, and outgoing ones were thanked for their valuable time and dedication to the continued growth of both the outstanding education programs and the stewardship of Riverwood. We were delighted to welcome Dr. Ulrick Krull, Vice President and Principal of the University of Toronto Mississauga, as our Guest Speaker.

We undertook the silent auction component of the Riverwood Garden Soiree, which we held on June 8. The Special Events Committee hosted the annual Patio Party for members on July 19 and the Board of Directors and TRC Staff held the Friends of Riverwood event on November 1.

I sincerely thank the members of this committee for all their hard work and dedication throughout the year, to ensure all of our events have a successful outcome. Our sincere thanks, too, to the Board of Directors, and TRC’s staff and volunteers. We could not have done it without you!
Never Stop Learning

We also offer an array of courses to the public, including astronomy, nature photography, landscaping, and eco-wellness. New in 2018 was our Junior Naturalist program for elementary students.

The Riverwood Conservancy works with Credit Valley Conservation to host site visits from seniors and new Canadians, and we take our information beyond TRC through presentations at garden clubs, libraries, and seniors’ centers.

We’ve also made environmental education available anytime through free-to-use videos on our Vimeo channel (vimeo.com/yourriverwood). There you’ll find over 100 videos on nature and wildlife, designed to support classes who visit TRC, and teachers who wish to incorporate visuals into their science curricula.

Dave Taylor, Education Consultant

We educate people about our local environment in many ways. As a supporter of The Riverwood Conservancy you are no doubt aware of our three education programs: Education Naturally, LEADS, and our Enabling Garden. Each of these has other programs connected to them, many of them serving Native Canadians and students at risk. Indigenous Spirit Journey, Nature’s Truth, and Art Naturally (done in partnership with Visual Arts Mississauga) are all examples.

Discovery@Riverwood is our community outreach program that offers free talks, walks, and workshops for the public. These range on topics as diverse as gardening, birding, fishing, climate change, stewardship, bike hikes, historical re-enactments, and astronomy. We average well over 5,000 guests at these each year.

<table>
<thead>
<tr>
<th>Discovery@Riverwood events staged at The Riverwood Conservancy in 2018</th>
<th>149</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guests who participated in Discovery@Riverwood events in 2018</td>
<td>5,980</td>
</tr>
<tr>
<td>Volunteer hours spent supporting the staging of Discovery@Riverwood events</td>
<td>900</td>
</tr>
</tbody>
</table>
In Bloom

Janice Ekeland

The gardening year begins and ends with a group of intrepid volunteers, many from the Credit Valley Horticultural Society, who clean up the gardens (raking, lifting fallen branches) and put them to sleep (cutting down perennials, planting bulbs, digging up non-winter hardy bulbs).

Then the gardening teams take over. Each group is headed by a team leader: David Pavanel, Janice Ekeland, Martha Kantorczyk, Debbie Faultless, Kathy Lytle, and Judith Harris. From May to October, teams show up every week to plant, deadhead, weed, and generally try to make the gardens look inviting.

Each team is responsible for one or more of the gardens around the Chappell House, including the Scott’s Miracle Gro Garden at MacEwan Terrace, and the front entrance of Riverwood. The colourful pots around Chappell House are created by the Wednesday team. The vegetable garden has been created and nurtured by the Thursday team. The bounty from the vegetable garden saw us deliver 150 pounds of produce to the Compass Food Bank.

The leaders are so grateful for the 40 volunteers who so faithfully showed up every week willing to get dirty and make our gardens a place to enjoy, photograph and paint. We also received additional help from secondary school students looking to earn their 40 hours of volunteer work.

Keeping the gardens looking lovely is a big job thanks to the weeds that have flourished pre-1900s and the Japanese beetles that are very eclectic in their food choices, but the fresh air, exercise, camaraderie, and the results make it all worthwhile.

6
Lead gardeners who facilitate the various gardening programs at TRC

40
Volunteers who support staff and lead gardeners in bringing projects to life

150
Pounds of produce grown at TRC gardens and donated to the Compass Food Bank
Readying Tomorrow’s Environmentalists

Catherine Wassmansdorf, LEADS Instructor

Thanks to generous funding from Suncor Energy Foundation, PromoScience, Weston Forest and Mountain Equipment Co-op, over 1,800 secondary school students participated in science, technology, engineering, and mathematics-focused outdoors LEADS (Leadership in Environmental Achievements through Diversity and Skills) programs in 2018. Students tested water quality, conducted soil tests, monitored birds, and learned to use GPS technology for their Science, Biology, Geography, and other courses.

Many programs were delivered under the guidance of Indigenous Knowledge Keepers from the area. A dedicated team of volunteers including co-op students, university interns, and community volunteers provided 2.5 hours for each hour of staff time!

Teachers appreciated the engaging experiences for their students that illuminated and reinforced concepts taught in the classroom. The program has been so successful in 2018 that 20% more programs were delivered than expected, and The Riverwood Conservancy still could not keep up with teachers’ demand as word about LEADS continues to spread.

Operating in the wonderfully diverse Peel Region, students of all academic abilities and a wide variety of ethnic and socio-economic backgrounds came together to learn about their local natural environment. Many students have been inspired to consider careers in science they had not before.

Student feedback reflected the unexpected fun they had while learning within STEM-focused activities. Many expressed interest in returning to support the program, and more than a dozen students have come back as volunteers or co-op placements.

953
Hours of direct program support from secondary co-op and university intern students and community volunteers

178
Hours of stewardship work done directly as a result of LEADS programs

1,885
Secondary school students experienced LEADS’ STEM-focused outdoor programs
Invaluable Volunteers

Maria Devuono-Wallace, Volunteer Coordinator

The Riverwood Conservancy’s volunteers give the gift of support and care, and they truly enjoy what they do! TRC volunteers are proud to be able to assist in our mission, and contributed a massive 24,200 volunteer hours in 2018.

Those hours were spread across our successful conservation program, our well-organized gardens program, Education Naturally, LEADS, the Enabling Garden, and office administration. In all, 1,460 volunteers contributed their time and expertise last year, and we wouldn’t have been able to achieve all that we did as an organization without them.

The Volunteer Committee worked hard over the year to ensure the volunteer program ran smoothly, and provided guidance to me as the Volunteer Coordinator. In December, we held our annual Volunteer Celebration where volunteers enjoyed an evening of inspiration and laughter and celebrated the 2018 Volunteer Award recipients. The Volunteer Committee had difficult decisions to make as there was no shortage exceptional volunteers to choose from. The recipients were:

Reagan and Marc Johnson
*The Charlie Brown Distinctive Service Award*

Kathy Lytle
*The Douglas Campbell Gardening Award*

Natalie Taylor
*The Philip Stuart Volunteer of Distinction Award*

Elisa Sessa
*The Howard Hall Stewardship Award*

Kathy Westlake and Linda Holmes
*The Shirley Daniels Award*

Sherry Jiang
*The Rita Schulze Student Award*

Thank you to all of our volunteers for their continued dedication to The Riverwood Conservancy!
2018 Donors

Individual Donors

Marguerite Adamson
Margaret Adamson
Christa Adler
Carol Alexander
Sandra Ancic
Judith Anderson
David Archibald
Robert Askin
Carol Aziz
Johanne Bellefeuille
Sandra Beniuk
Joelle Berube-Cheng
Jennifer Black
Tara Bowen
Martine Brouillet
Charles Brown
Barry Bruce
Karen Bygnes
Sharon Byron
Kristina Calvert
Eng-Min Chong
Jean Clark
Judy M. Clearihue
Earl Close
Karen Cobourn
Alison Connor
Daryl Cook
Lorraine E. Crow
T. Sandra D'Souza
Maria Da Silva
Edward Davies
Jane De Cheverry
Catherine Doehler
Yuri Dolishny
Tammy Donoghue
Denise Dyck
Heather Eaton
Janice Ekeland
Lesley Evans
Yue Fan
Janice Farrow
Margaret Forde
Linda Gerger
Marcia Gifford
James Giles
Charles Gillin
Kirusanthan
Gnanachandran
Kristen Gruber
Andrea Guenther
Robin Haley-Gillin
Phyllis Hall
Gloria Hall
Amanda Hall
Jennifer Hall
Patricia Hare
Judith Harris
Barbara Harte
Francis Ann Hildred
Peggy Hills
Peter Hodgkinson
Loretta Hoil
Krystina Holinski
Laura Hummel
Marlyn Hurst
Sarah Hurst
Nando Iannicca
Donna Indrakumar
Dave Irwin
Richard Ives
Marc and Reagan
Johnson
Merle Jones
Beth Jones
Linda Kern
Sherilyn Ketchen
Frederick Ketchen
Patricia M. Kluge
Gail Krantzberg
Clair Krantzberg
Ulrich Krull
Robert Laker
Pam Landry
Lily Lasheer
Greg Laverty
Gillian Lien-Robinson
Caitlin Lovelace
Alan Lytle
Vivian Lyttle
Arthur A. MacDonald
Christine MacDougall
Mary MacKinnon
Douglas Markoff
Pascale Marquis
Francine Martin
Virginia Martin
Colin Mason
Patricia Lynn McFerran
Hilary McLeod
Subhash and Hemanti Mehta
Sabrina Metallo-Colangelo
James Miller
Marion Miwa
Ed Mock
Linda Morris
Theodora Nandy
Rita Novielli
Cindy Nye
Perry Pappas
Michelle Parker
Jean Parker
David Pavan
Megan Peart
John R. Percy
Kathryn Perkins
Sandra Pitts
Silvia Potter
Catherine Proia
Christoph Richter
Laura Rosella
Suzanne Roy
Gedas Sakus
Dean Sane
Heather Shaw
Allison Sheppard
Carlyn Sherk
Shirley Somerville
Jack Spence
Jean Stackhouse
Ron Storr
Andreas Stenzel
Joanne Strang
Zeenat Syed
Carol Taylor
Brenda Taylor
Carol Todhunter
David Todhunter
Marianne Van Esch
Leonard Verwey
Garry Watson
Jon Whitehead
Karen Williams
Judy Willson
Lois Willson
Shelagh Wilson
Betty Wilson
Catherine Wilson
Joanne Wordham
Stephanie Wyndham

Individuals In-Kind

Robert Bateman
Charles Brown
Shirley Daniels
Jane De Cheverry
Janice Farrow
Stephanie Grant
Robin Haley-Gillin
Steve Hoscheit
Dave Irwin
Patrick Kelly
Nagib Kerba
Laura Kingsbury
Gail Kranitzberg
Elinor Laflay
David Leeder
Gillian Lien-Robinson
Alan Lytle
Douglas Markoff
Barbara Martin
Clement Mbulu
Jim Muscat
Linda Pizzale
Susan Richards
Lindsay Royston
Rita Schulze
Heather Shaw
Carolyn Sherk
Kevin Sherwin
Nicole Skeete-Williams
Paul Taylor
John Tolliss
Tod Waring
Jo-Ann Wilton
Christina Woodward

Memorial Donations

Victoria E. Benner
Sharon Bryant
Martin Robinson
Wally Sherwin
Thank you for making all that we do possible

Organizations

100 Women Who Care Mississauga
Alectra Utilities Corporation
Anonymous
Armstrong Milling Co Ltd
Boston Pizza #550
Camden Door Controls
Chancery Mendez Holdings (Canada) Ltd.
City of Mississauga
Claude King Fund
Cloverleaf Garden Club
Community Foundation of Mississauga
Cooksville Hyundai
Credit Valley Conservation
Credit Valley Horticultural Society
dogtopia
Dufferin-Peel Catholic District School Board
E.O.E. Group Inc.
ErinoakKids Centre for Treatment and Development
Frank Fowler Foundation
Frankland Day Care Centre
Friends of the Greenbelt Foundation
Government of Canada - Service Canada
Government of Ontario/C.150
Hancock Van Alstyne Family Fund
Hoffman-La Roche Canada
Home Hardware, Applewood
Innovol LLP
Investors Group Matching Gift Program
Laidlaw Foundation
Landmark Sport Group
Marilyn Monroe’s
Marion Ethel Kann and Frederick John Kann Foundation
Mcleary Animal Hospital
McGowan Insurance Services Ltd
Monarch Wealth Group
Mountain Equipment Coop
NSERC Promoscience
Ontario Ministry of Natural Resources and Forestry
Ontario Ministry of the Environment, Conservation and Parks
Ontario Trillium Foundation
Park People
Peel District School Board
Ron and Elaine Starr Family Foundation
Royal Bank of Canada
Scotiabank
Scott Funeral Home
Scotts Canada Ltd
SparkHR Inc
State Street Foundation
Suncor Energy Foundation
Suncor Energy Inc
Symcor
TD Friends of the Environment Foundation
The Davis Group of ScotiaMcLeod
The Duane & Thomas McLlwrath Fund
The Fluffy Carnivore Pet Market
The It Factor
Toronto and Region Conservation
University of Toronto
University of Toronto Mississauga
VCOMP Inc
Visual Arts Mississauga
Weston Forest
Whole Foods Market - Ontario
Support Office
World Wildlife Fund Canada

Organizations In-Kind

Algonquin Outfitters
Alioli Ristorante
Anonymous
Applewood Home Hardware
Applewood Village Dentistry
Armstrong Milling Company Ltd.
Bark & Fitz
Bellastorm Design
BraeBen Golf Course
Capra’s Kitchen
Car Pride Auto Spa
Carisma Florists
Carrick Creations Inc.
Chamber Music Society of Mississauga
Champion Petfoods
Christian Dior Canada
Congee Queen
Connor Nursery AVK
Corby Spirit and Wine
Cullinan Jewellers
Elmwood Meat Market
Gabriel’s Ristorante Bar and Grill
GB Stone Inc.
Greenhorizons Sod Farms
Greig Security
Living Arts Centre
Longo’s. Applewood
Lululemon Square One
M3 Print Solutions
Maple Leafs Sports and Entertainment Ltd.
Mark’s Choice Limited
Metro #461
Michael’s Hair Body Mind
Mississauga Symphony Orchestra
Morgans On the Danforth
Morrison’s Trading Co.
Moxie’s Square One
My Organic Zone
Nautical White
One Health Club
Orchard Family Restaurant
Piatto Restaurant
Pottery Extravaganza (Canada) Inc.
R3VOLVELIFE Coaching and Weight Loss Studio
Reunion Island Coffee
Ripley’s Aquarium of Canada
Rogues
Salon Loco Motion Ltd.
Scots Canada Ltd
Shaw Festival
Snug Harbour Seafood Bar & Grill
Social Eatery
Springbank Greenhouses
Stanley Black and Decker Canada
CTS Group
Starbucks
Stratford Festival
The Apple Factory
The Apple Market
The Erin Mills Pump & Patio
The Estate of William P Somers
The Gallery Upstairs
The Keg Steakhouse & Bar
The Perennial Gardener
The Shore Club
The Silverstari Group
Toronto Zoo
Union Social Eatery
Via Rail
Vortex Canada
Whole Foods Market - Ontario
Support Office
Wild Birds Unlimited
# Statement of Financial Position

December 31, 2018

## ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$421,941</td>
<td>$358,187</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>54,101</td>
<td>37,912</td>
</tr>
<tr>
<td>Harmonized sales tax recoverable</td>
<td>9,701</td>
<td>10,153</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>613</td>
<td>579</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>486,356</strong></td>
<td><strong>406,831</strong></td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$496,617</strong></td>
<td><strong>$418,163</strong></td>
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</table>

## LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>$33,960</td>
<td>$14,375</td>
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<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>33,960</strong></td>
<td><strong>23,375</strong></td>
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## NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program fund (restricted)</td>
<td>270,442</td>
<td>306,632</td>
</tr>
<tr>
<td>Garden fund (restricted)</td>
<td>16,225</td>
<td>11,047</td>
</tr>
<tr>
<td>Capital fund (restricted)</td>
<td>13,607</td>
<td>18,373</td>
</tr>
<tr>
<td>Operating fund (unrestricted)</td>
<td>162,383</td>
<td>58,736</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>462,657</strong></td>
<td><strong>394,788</strong></td>
</tr>
</tbody>
</table>

**$496,617** $418,163
## Statement of Operations and Changes in Fund Balances

**Year Ended December 31, 2018**

<table>
<thead>
<tr>
<th></th>
<th>Program Fund</th>
<th>Garden Fund</th>
<th>Capital Fund</th>
<th>Operating Fund</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td><strong>REVENUES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Grants</td>
<td>$530,486</td>
<td>$511,400</td>
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<td>$11,688</td>
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<tr>
<td>Donations</td>
<td>80,542</td>
<td>44,015</td>
<td>5,411</td>
<td>3,145</td>
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<tr>
<td>Events, fundraising, and sponsorships</td>
<td>12,575</td>
<td>6,025</td>
<td>47</td>
<td>18,360</td>
<td>-</td>
</tr>
<tr>
<td>Program fees</td>
<td>99,574</td>
<td>82,304</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Honoraria</td>
<td>22,315</td>
<td>16,110</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Other revenue</td>
<td>368</td>
<td>-</td>
<td>1,250</td>
<td>1,018</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>745,860</td>
<td>659,854</td>
<td>34,462</td>
<td>34,211</td>
<td>-</td>
</tr>
</tbody>
</table>

| **EXPENSES**         |      |      |      |      |      |      |      |      |      |      |
| Salaries and wages   | 479,237 | 444,647 | 32,088 | 28,405 | -     | -     | 224,497 | 227,681 | 735,822   | 700,733   |
| Program expenses     | 114,824 | 95,326  | 2,746  | 2,341  | -     | -     | 7,305   | 7,840   | 124,875   | 105,507   |
| Fundraising          | -      | 1,000   | -     | -     | -     | -     | 104,043 | 97,871   | 104,043   | 98,871    |
| Purchased services   | 75,326  | 65,699  | 2,984  | 2,707  | -     | -     | 25,426  | 19,003   | 103,736   | 87,409    |
| Administration       | 40,323  | 66,224  | 7,421  | 8,698  | -     | -     | 45,147  | 48,743   | 92,891    | 123,665   |
| Communications and marketing | 4,022 | 3,302 | 45 | - | - | - | 2,217 | 710 | 6,284 | 4,012 |
| Amortization         | -      | -       | -     | 3,121  | 3,650 | -     | 3,121   | 3,650    | 3,121     | 3,650     |
| **Total**            | 713,732 | 676,198 | 45,284 | 42,151 | 3,121 | 3,650 | 408,635 | 401,848 | 1,170,772 | 1,123,847 |

| **EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES** |      |      |      |      |      |      |      |      |      |      |
| 32,128        | (16,344) | (11,822) | (7,940) | (3,121) | (3,650) | 50,684 | (3,648) | 67,869   | (31,582)  |

| **INTERFUND TRANSFERS** |      |      |      |      |      |      |      |      |      |      |
| (68,318)       | 57,691  | 17,000  | 7,940  | (1,645) | (6,192) | 52,963 | (59,439) | -        | -        |

| **FUND BALANCE - BEGINNING OF YEAR** |      |      |      |      |      |      |      |      |      |      |

| **FUND BALANCE - END OF YEAR** |      |      |      |      |      |      |      |      |      |      |
| $270,442       | $306,632 | $16,225 | $11,047 | $13,607 | $18,373 | $162,383 | $58,736 | $462,657 | $394,788 |
Samara
Annual Report 2018
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Directors

Kevin Sherwin, Chair
Dave Irwin, Vice-Chair
David Leeder, Corporate Secretary
Lindsay Royston, Treasurer
Carolyn Sherk, Member-at-Large
Heather Shaw, Member-at-Large
Shirley Daniels
Elinor Laffey
Steve Hoscheit
Naguib Kerba
Paul Taylor
Amy Tjen
Marc Johnson
Clement Mbulu
Nicole Skeete-Williams
Christina Woodward
Alan Lytle

Special Advisor to the
Board of Directors

Ron Starr

Staff

Douglas Markoff, Executive Director
Brian Packham, Office Manager
Robin Haley-Gillin, Manager, Organizational Development and Volunteers
Marissa Chase, Education Naturally Teacher
Catherine Wassmansdorf, LEADS Instructor
Jane New, Enabling Garden Coordinator
Lorraine Crow, Manager, Philanthropy
Derek Stone, Conservation Specialist
Beth Jones, Project Development
Pamela Kiez, Community Events Officer
Joelle Berube-Cheng, Development Coordinator
Maria Devuono-Wallace, Volunteer Coordinator
Rasheed Clarke, Marketing Coordinator
Erin Farrow, Education Naturally Teacher (on maternity leave)

Consultants

Dave Taylor, Education Program Director
Caroline McIntosh, Human Resources Specialist
Jane De Cheverry, Comptroller

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